Course Objectives:

The goal of this course is to familiarize students with the basic legal and ethical concepts that impact the business world. Students will develop a practical understanding of topics such as: alternative dispute resolution, criminal law, administrative agencies, contract law, labor law, torts, business organizations, securities regulation, antitrust law, real and personal property, employment discrimination, environmental law and international law.

Student Learning Outcomes (SLO):

1. Identify and be familiar with the variety of statutory and case law affecting business entities and employers;
2. Assess the legal, monetary and practical risks/benefits of doing business both domestic and international;
3. Correctly apply laws in the work place that govern and foster positive employer/employee relations;
4. Know and abide by constitutional guidelines that set parameters for acceptable business conduct;
5. Make thoughtful, well reasoned business decisions that promote the health and growth of one’s business; and
6. Professional Responsibility.

Text & Reading Material:

*Business Law, 13e, Clarkson, Miller and Cross, Cengage Learning (2015)*
**MIND TAP**

**Class Etiquette:**

It is imperative that you make a good faith effort to attend all classes. Attendance, class preparation and participation will impact your final grade.

Attendance will be taken at least 3 times during the semester on random dates. If you are absent without an excused absence on those dates 10 points will be deducted from your overall point total. Your absence affects your point total, so do your best to attend class every session.

Please do not be late to class. Late arrivers tend to disrupt the class. If you find yourself running more than 10 minutes behind do not enter the classroom.

If you must leave class early, please sit close to a door and advise me prior to the beginning of class.

Each student must prepare a name tent so I can identify you and learn your name. The name tent should be placed on their desk at every class. The name tent should be printed in ink and legible enough to be read from a distance.

Failure to display your name tent will result in a deduction of 10 points from your point total.

I expect your name tent to appear on your desk the first day of academics (August 25, 2014) and every class thereafter until I say otherwise.

**Laptop computers, mobile phones and iPad like devices may be used for eBook, note taking and class work.**

The use of a Mobile phone, laptop computer or iPad like devices for text messaging or social media of any kind are prohibited while class is in session. Their use is not only rude, but will result in a deduction of 10 points from your total earned points and the removal of the student from the classroom. Repeated offenses will result in the dismissal of the student from the class.
Student With Disabilities:

If you are a student with a disability and believe you will need accommodations for this class, it is your responsibility to contact Student Disability Services at 619.594.6473.

Office Hours & Workshops:

Office Hours: MW 2 PM to 4 PM or by appointment.

I will be setting up regular study, review and writing workshop sessions throughout the semester. I will also make myself available to meet with individual study groups with advanced notice.

Assignment Details and Point Values:

Reading Assignments: Complete noted text readings before each class. Be prepared to discuss chapter problems and/or cases when called upon. A lack of preparation will negatively affect your grade. 100 Points

Quizzes: There will be 4 Quizzes that will be administered in class or in another location to be determined. 25 Points Each

Midterm Exam: There will be one midterm exam for this course. 100 Points

Homework: There is a daily homework assignment that can be found on McGraw-Hill Connect. You are responsible for the completion of each assignment. 100 Points

You can find the Connect Assignment link on Blackboard.

Final: A final exam will be administered during the designated week for finals. 100 Points

Points will be tallied as follows:

Homework: 100 Points
Quizzes: 100 Points
Midterm: 100 Points
Final: 100 Points
Total: 400 Points

At the end of the course you will have earned a maximum of 400 points plus any adjusted points that are added or subtracted.
Total points earned will be divided by 400 or the adjusted point total. The division will result in a percentage. Your final grade is determined by the percentage and NOT the grade calculated on Blackboard.

Your final grade will be posted on the SDSU Webportal.

I retain the right to adjust the syllabus and to add or alter assignments and deliverables throughout the semester.

Grading:

The following is the policy of San Diego State University:

Undergraduate grades shall be:
A, outstanding achievement;  
B, praiseworthy performance;  
C, satisfactory performance;  
D, minimally passing; and  
F, failing.

The following is the policy for Finance 240:

A=93-100, A-=90-92  
B+=88-89, B=83-87, B-=80-82  
C+=78-79, C=73-77, C-=70-72  
D+=68-69, D=63-67, D-=60-62  
F=59 and below

Final Exam Schedule:

Section 1 Friday, December 12, 2014 - 10:30 to 12:30  
Section 2 Monday, December 15, 2014 - 10:30 to 12:30  
Section 3 Friday, December 12, 2014 - 13:00 to 15:00

READING AND ASSIGNMENT SCHEDULE IS ON THE FOLLOWING PAGE
READING AND ASSIGNMENT SCHEDULE FALL 2014

August 25: Introduction
August 27: Guest Speaker
August 29: Chapter 1-Law and Legal Reasoning

**September 1: Labor Day-No Class**
September 3: Chapter 2-Courts and Alternative Dispute Resolution
September 5: Chapter 3-Court Procedure
September 8: Chapter 4-Business and Constitutional Matters
September 10: Chapter 5-Ethics

**September 12: QUIZ 1**
September 15: Chapter 6-Torts
September 17: Chapter 7-Strict and Product Liability
September 19: Chapter 8-Intellectual Property
September 22: Chapter 9-Internet Law
September 24: Chapter 10-Criminal and Cyber Law

**September 26: QUIZ 2**
September 29: Chapter 11-Nature and Technology

October 1: Chapter 12-Agreements
October 3: Chapter 13-Consideration
October 6: Chapter 14-Capacity
October 8: Chapter 15-Mistake
October 10: Chapter 16-Writing Requirement
October 13: Chapter 17-Third Party Rights
October 15: Chapter 18-Performance and Discharge
October 17: Chapter 19-Breach and Remedies

**October 20: MIDTERM**
October 22: Chapter 20-Sale and Lease Contracts
October 24: Chapter 21-Title and Risk
October 27: Chapter 22-Performance
October 29: Chapter 23-Warranties
October 31: Chapter 24-International Law

November 3: Chapter 25-Negotiable Instruments

**November 5: QUIZ 3**
November 7: Chapter 29-Creditors Rights
November 10: Chapter 31-Bankruptcy
November 12: Chapter 32-Agency
November 14: Chapter 34-Employment Law
November 17: Chapter 35-Employment Discrimination
November 19: Chapter 36/37-Sole Proprietorship and Partnerships
November 21: Chapter 38-Other Business Organizations

**November 24: QUIZ 4**

November 26 through November 30 Thanksgiving Break-No Classes
December 1: Chapter 43-Administrative Agencies
December 3: Chapter 47- Professional Liability
December 5: Chapter 48-Personal Property
December 8: Chapter 49-Real Property
December 10: Chapter 51-Wills and Trusts